



**O'CONNOR
DAVIES**

AUDIT | TAX | ADVISORY

Transaction Advisory Services

Comprehensive Capabilities For Complex Ventures

Mergers and acquisitions are high-stakes, high-visibility, high-pressure transactions that present compelling opportunities. Whether in pursuit of growth through acquisition or capital through divestment, these transactions are complex; they demand superior financial acumen, focused attention to detail, insight borne of success.

O'Connor Davies delivers precisely this unique blend of strengths, in a cost-efficient manner, to the private equity, hedge fund and corporate acquisition communities. Our transaction advisory services help clients maximize value, minimize risk, uncover vital data and identify potential partners. Our experienced senior advisors and exceptional subject matter experts advise clients through every stage of the transaction lifecycle so that they can effect with confidence the decisions that will direct their futures.

Diverse Experience, Specific Expertise

Broad Industry Experience

Our clients operate across a spectrum of industries and sectors. Fortunately, our professionals' experience reflects an equally broad range. On both the domestic and global fronts, in both the public and private sectors, we've supported the efforts of start-ups, non-profits and Fortune 500 corporations, including companies in consumer products, retail, manufacturing, information technology, financial services, health care, real estate, hospitality and more.

Laser-Focused M&A Specialization

Leading each engagement are senior partners with impressive records of success in venture capital deals. This experience equips them to deliver the insight and intelligence essential to making informed risk-reward decisions.

Rare Marketing Insight

At O'Connor Davies, unlike other firms, our partners possess tactical marketing backgrounds that can prove pivotal in capital market transactions, which are often highly dependent on positioning, promotion and presentation. On both the retail and commercial fronts, our senior leaders have directed successful strategic initiatives for organizations with U.S. and international operations.

Consistent, High-Level Support

Your O'Connor Davies engagement team is actively involved at every stage of the venture. You can depend upon the focused attention of partners and principals with a profound understanding of your business and goals from the initial meeting through strategy development and all aspects of due diligence to final closing.

Global Representation, Local Connection

Multi-national companies count on our global network of buyers and sellers. Through our affiliation with PKF International, we offer seamless representation virtually anywhere in the world our clients wish to explore acquisition targets or potential buyers.

Customized Service

Whether we are engaged as consultants during part or all of the transaction cycle or to apply specific agreed-upon procedures, we customize our involvement and our services for each client. Our goal is to meet your exact specifications and achieve precise objectives.

Support throughout the Transaction Lifecycle



Due Diligence

The strategic analysis of financial and business data is essential to a transaction's success. Our expertise is critical to identifying not only relevant risks, but also meaningful rewards as organizations weigh whether and how to advance a potential deal. Our due diligence services include:

- Financial Statement Analysis (Quality of Earnings)
- Operations
- Structure
- Tax
- IT
- Valuation

Capital Market Services

• Buy/Sell Side Advisory

Serving as advisor and advocate, we guide our clients through the process of buying or selling a business. Our experience is key to ensuring that companies are equipped with accurate, comprehensive information and that they are clearly aware of what is likely to transpire at every stage of the process.

• Equity/Debt Advisory

Clients looking to raise capital and/or debt appreciate our network of traditional and non-traditional funding sources as well as our ability to assist in creating an effective offering memorandum.

Exit Readiness

For business owners who are considering selling, we perform full-scale due diligence evaluations that allow them to view the company from the perspective of a potential buyer. We then help them address any concerns that have been revealed before introducing the company to the acquisition market.

Industry Recognition

- **Ranked 29 of "2015's Top 100 Firms"**
– *INSIDE Public Accounting*, 2015
- **Ranked 6 of the "Top Firms in the Mid-Atlantic"**
– *Accounting Today*, 2015
- **Ranked the 11th largest accounting firm in New York City**
– *Crain's New York Business*, 2015

Post-Merger Integration

To help ensure a smooth transition following the close of the transaction, we work closely with clients to:

- Assist with the integration of computer systems, accounting policies and procedures, particularly as they relate to financial planning, analysis and reporting.
- Determine the nature and extent of operating synergies.
- Identify incremental selling, general and administration expenses and back office requirements for the newly-created organization that may be required.

Contact Us

We invite you to contact our partners directly to discuss how we can help your organization optimize value, reduce risk and make critical decisions with confidence:

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O'Connor Davies, LLP is a full-service certified public accounting and advisory firm that has a long history of serving clients both domestically and internationally and providing specialized professional services of the highest quality. With roots tracing to 1891, nine offices located in New York, New Jersey, Connecticut and Maryland, and approximately 600 professionals, the Firm provides a complete range of audit, tax and advisory services. O'Connor Davies is ranked the 29th largest accounting firm in the country, by *INSIDE Public Accounting* and the sixth largest in the Mid-Atlantic region, by *Accounting Today*.

O'Connor Davies, LLP is a member firm of the PKF International Limited network of legally independent firms and does not accept any responsibility or liability for the actions or inactions on the part of any other individual member firm or firms.