



Services for Manufacturers and Distributors

Diverse Services, Expert Support

The return of manufacturing to the U.S. is a welcome one with benefits that extend to retailers, consumers and distributors. Demand is on the upswing despite increasing competition and shrinking margins. Although price increases are difficult to engineer, many other enticing growth strategies are well worth exploring – from cost-cutting and workflow improvements to automation, outsourcing, acquisitions and global expansion.

The key, of course, is to seize these opportunities in ways that align with everyday operations and overall business objectives – precisely what O'Connor Davies specialists help our clients achieve every day.

Strategies for a Changing Business Arena

Our business advisory specialists deploy experience in both the manufacturing and distribution sectors to help ensure that our clients' businesses are in synch with today's demands, technology and best practices. Count on our in-depth industry knowledge and strategic insight for help weighing whether and how to:

- Make a capital investment to update plants.
- Outsource all or part of your operations to a third party.
- Remain a vital link between manufacturers and consumers.
- Take the reins from a retiring family member.
- Improve profitability through automation.
- Choose between buying and leasing real estate.
- Outsource or expand internationally.
- Entertain a merger, acquisition or joint venture.

We can also identify opportunities for mitigating your overall tax liability through skillful business entity structuring. When the time comes to contemplate domestic expansion, understanding

the tax implications is critical; we can help determine when such moves will trigger additional taxes and how to meet this expense within regulatory guidelines, avoiding onerous penalties and back tax payments.

Solutions to Drive Ongoing Success

Our specialists assist with structuring and implementing proactive solutions to help foster ongoing, sustainable success; our expertise is recognized in:

- Acquisition Strategy and Integration
- Assurance: Audits, Reviews, Compilations
- Cost Segregation
- Due Diligence
- Enterprise Risk Management
- Forensic Accounting
- Internal Audit
- Management and IT Consulting
- Restructuring
- Royalty Audits
- Strategic and Succession Planning
- Tax Planning and Compliance
- Transfer Pricing
- Valuation

Comprehensive Audit and Tax Services

Our audit and tax professionals ensure essential support in all aspects of planning, review, reporting and compliance. We have worked with firms of all types, including:

- Apparel, Footwear and Accessories
- Automobile Distribution
- Durable Medical Equipment
- Electronics
- Food and Beverage
- Fragrances and Cosmetics
- Furniture
- Jewelry
- Metal fabrication
- Tools and Equipment

Distinguished Representation in Global, Domestic, Regional and Local Markets

With nearly 90 partners and more than 550 professionals in the New York metropolitan area alone, we possess the resources to assist major consumer product and retail companies and yet, deliver the focused personal attention that many larger firms cannot. Our renowned client service is available on a worldwide scale, thanks to our membership in the PKF International Network of accountants and business advisors, ensuring expertise wherever you take your operations and wherever you envision your growth.

As opportunities expand in a competitive landscape, every decision counts. It's essential to secure expert tax, audit and business advisory services that spring directly from a genuine understanding of your industry. We invite you to explore the many ways in which O'Connor Davies can help support your organization's growth. Please contact:

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O'Connor Davies, LLP Industry Recognition:

- **Ranked 32 of "2014's Top 100 Firms"**
- *Accounting Today, 2014*
- **Ranked 33 of "2014's Top 100 Firms"**
- *INSIDE Public Accounting, 2014*
- **Recognized as a "Leader in Audit and Accounting"**
- *Accounting Today, 2014*
- **Recognized as a "Pacesetter in Growth"**
- *Accounting Today, 2014*
- **Recognized as one of the "Top Firms in the Mid-Atlantic"**
- *Accounting Today, 2014*
- **Recognized as one of the "Top Ten Fastest-Growing Firms"**
- *INSIDE Public Accounting, 2014*
- **One of the 20 largest accounting firms in the New York Metropolitan area**
- *Crain's New York Business, 2014*
- **One of the 20 largest accounting firms in the New York Metropolitan area**
- *Westchester and Fairfield County Business Journals*

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O'Connor Davies, LLP is a full service Certified Public Accounting and consulting firm that has a long history of serving clients both domestically and internationally and providing specialized professional services of the highest quality. With roots tracing to 1891, eight offices located in New York, New Jersey, Connecticut and Maryland, and more than 550 professionals, the Firm provides a complete range of accounting, auditing, tax and management advisory services.

O'Connor Davies, LLP is a member firm of the PKF International Limited network of legally independent firms and does not accept any responsibility or liability for the actions or inactions on the part of any other individual member firm or firms. Our firm provides the information herein for general guidance only, and it does not constitute the provision of legal advice, tax advice, accounting services, investment advice or professional consulting of any kind.